



The *Legacy* of Psi Upsilon

Lifetime Friendships Lead to Lifelong Psi U Support

For 25 years, Psi Upsilon has provided some of the most important relationships in Tom Allan's life.

Recruited by a coworker, Tom joined Psi U as he started his freshman year at the University of Washington. He served as president of Psi U and vice president of the Interfraternity Council during his senior year.

"The Fraternity was something completely different to me," Tom says. "Even though it was only 14 minutes from home, it seemed a million miles away. It was very fun, very close-knit."

Tom graduated in 1989, and his career has continued to advance—largely because of Psi U connections. He's now in the insurance industry, specializing in marketing and analytics.

All About the People

For the last 15-plus years, Tom has been heavily involved in Psi U as an alumnus. He joined Psi Upsilon Alumni Association of Washington in the late 1990s and the Fraternity's Executive

Council in 2000. He has served as president of the Executive Council since 2012. Tom's decision to be involved in the Fraternity today parallels the reasons he enjoyed Psi U as an undergraduate.

"It's always about the people," he says. "Both the Executive Council and Foundation boards are filled with really impressive and fun people. For all of us, it's just an opportunity to make sure the next generation gets the same kind of experience that we did."

In addition to his Executive Council involvement, Tom is also helping future generations of Psi U brothers by making a

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Tom Allan, Theta Theta '89 (University of Washington) is helping future generations of Psi U brothers by making a bequest to the Foundation in his will.

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—Tom Allan, Theta Theta '89 (University of Washington)

5 Steps to Better Protect Your Kids

Estate Planning Updates You Should Make Immediately

- 1] Have a guardianship plan.** Name a suitable guardian for your minor children in your will. In most cases, your spouse, if you are married, will raise your children if you pass away first. Consider what will happen, however, if your spouse also dies while your children are young. If you have a certain backup in mind, make your desires known now, and take into consideration the possibility that your spouse may remarry.
- 2] Protect what belongs to your children.** Spell out in your estate plan the specifics of distributing assets so your children—rather than a former or second spouse—receive what was earmarked for them. Remember, assets aren't only items with financial value. Sentimental items like heirlooms and family photos can be noted in an updated estate plan to pass to your children as well.
- 3] Safeguard minor children.** If you have minor children, consider placing the assets you want them to inherit in a trust until they are old enough. This prevents court battles if a judge has to name someone as their conservator.
- 4] Name a new executor/trustee.** If your children are of the age of legal majority, you can appoint them as executors or trustees, or you can choose a trusted friend or member of your family.
- 5] Update beneficiary designations.** Life insurance, annuities, retirement benefits and IRAs are usually payable to a named beneficiary and do not pass under the terms of your will or trust. Check these documents to see if you need to add your children's names or a trust for their benefit, ensuring that assets are left to your intended heirs. Contact Mark Williams at (317) 571-1833, Ext. 101, or maw@psiu.org if you are interested in learning how these assets can also be used to easily support our future.

Remember: Life changes. Once you take these steps, regularly update your wishes with the help of an estate planning attorney as your circumstances change.



Tom Allan has served as president of the Executive Council since 2010.

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bequest to The Psi Upsilon Foundation in his will. Because of his gift, Tom is a member of the Schoepflin Society, the Foundation's planned giving society that recognizes those who support the future of Psi U with a gift in their estates.

"Lifelong friendships and service to Psi U are an important part of a balanced life, and Tom's bequest will ensure others also experience the close friendships and leadership development opportunities," says Mark Williams, the Foundation's president and CEO.



Interested in Supporting the Future of Psi U?

Joining the Schoepflin Society is easy. Call us today at (317) 571-1833, Ext. 101, for more information.

Don't Lose Out

Save Your Retirement Account From Taxes

When you allocated a percentage of your paycheck to be used for building your retirement plan, you did so with the goal of having enough to live on after your working years. Perhaps you even planned on leaving what was left to your loved ones. What you probably didn't plan on was having a substantial chunk consumed by taxes after your lifetime.

When your retirement plan assets are passed to your loved ones upon your death, they become subject to income taxes. This could whittle away up to 39.6 percent of the value of your heirs' inheritance. If your estate is subject to estate taxes, even more could be lost.

A Win-Win Solution

How can you ensure that your hard-earned dollars won't be consumed by taxes after you're gone? Consider leaving them to The Psi Upsilon Foundation.

Leaving your retirement plan assets to Psi U after your lifetime eliminates any income or estate taxes. This means that we can put the full value of your retirement plan assets to good work advancing the educational mission and goals of Psi Upsilon.

It doesn't have to be all or nothing, though. A gift of a small percentage of your retirement plan assets can also make a big difference.

Contact Mark Williams at (317) 571-1833, Ext. 101, to learn more about using your retirement plan assets to make a tax-wise gift to The Psi Upsilon Foundation.



Example

Providing for Family and Psi Upsilon

Roger has a retirement account worth \$100,000. He would like to provide for his daughter, Joy, after his lifetime as well as Psi Upsilon.

If he leaves his retirement account to Joy, it will be subject to income taxes at Joy's marginal income tax rate of 35 percent. If Roger leaves the account to The Psi Upsilon Foundation instead, Psi U will receive the full \$100,000 because Psi U is a tax-exempt entity.

Roger decides to leave the retirement plan assets to Psi U and provide for Joy by naming her as the beneficiary of other assets in his estate that carry less of a tax burden, such as life insurance and real estate.

TAX COMPARISON

Retirement Plan to a Loved One vs. The Psi Upsilon Foundation

Retirement Plan Beneficiary	Loved One	Foundation
Retirement plan value before taxes	\$100,000	\$100,000
Federal income taxes*	-\$35,000	-\$0
Net to beneficiary after taxes	\$65,000	\$100,000

*Based on a 35 percent marginal income tax bracket. Federal estate taxes and applicable state income and inheritance taxes could further reduce the amount available to heirs.



57 percent of Americans aged 30 and older aren't aware of the tax effects on their retirement accounts when they name loved ones as beneficiaries.

Source: "America Speaks: Scientific Research Reveals New Targets for Planned Giving"

Actions You Can Take Today



RETURN the enclosed reply envelope to support our mission today or to let us know that you have included Psi Upsilon in your estate plans.



VISIT www.psiu.org for details about our mission and how you can contribute.



CONTACT us if you have any questions about supporting the future of Psi Upsilon.



Your Safe-Deposit Box

What Goes in and What Stays Out?

Over the years you've likely accumulated a great number of valuable documents, and those papers do not belong in a box under your mattress. A safe-deposit box is a secure place to store items that would cause panic if lost.

Many banks and credit unions rent safe-deposit boxes. The annual cost can range from less than \$50 to more than \$400, depending on where you live and what size box you need.

What to Keep in Your Box

- Insurance policies
- Birth, marriage and death certificates
- Adoption papers and divorce decrees
- Deeds, titles, mortgage papers and lease contracts
- Military records and citizenship papers
- Stock and bond certificates
- A videotape or DVD inventory of your home and all its contents
- Personal items that have great sentimental value or would be difficult and costly to replace

What NOT to Keep in Your Box

- Originals of wills, trusts and power of attorney documents
- Medical care directives
- Funeral or burial instructions

Quick Tip: As a precautionary measure, keep a separate list of the items in your safe-deposit box and make a habit of checking the box at least once a year—if only to keep from forgetting where you hid the key.

Thank you for your support.

Your donations—large and small—make a big difference.



For more information, call or write:

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